

# Malaysia Results Review

22 November 2024

nearing completion a year ago.

## Construction & Engineering | Construction

# Sunway Construction (SCGB MK)

# **Buy** (Maintained)

# **Building Up Momentum For Data Centre Job Progress**

Target Price (Return): MYR5.50 (+24%) Price (Market Cap): MYR4.43 (USD1,280m) ESG score: 3.3 (out of 4) Avg Daily Turnover (MYR/USD) 12.3m/2.84m

Maintain BUY and MYR5.50 TP, 24% upside with c.3% FY25F yield. Sunway Construction's 9M24 core net profit of MYR98.3m (+2.3% YoY) accounts for 61% and 56% of our and Street full-year projections. However, we view results as in line as we envisage a stronger 4Q24, backed by greater progress of its jobs for data centres (DC) and Sunway (SWB MK, BUY, TP: MYR5.00). While SCGB may record lower earnings in FY24, we believe FY25F will likely be a supercharged year (53% growth) - underpinned by stronger revenue

#### Analyst

recognition from a mix of DC jobs (c.50% of outstanding orderbook). (particularly DCs), Meanwhile, its precast segment recorded a 3024 PBT of MYR2m vs MYR6.5m in 3Q23, due to higher contributions from projects

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The construction arm's PBT surged by 65% YoY in 3Q24, with a stronger margin of 8.2% (3Q23: 7%) amid accelerated progress of ongoing projects



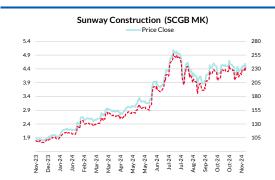
• Orderbook update. SCGB's construction orderbook as of end-3Q24 stood at c.MYR7.1bn (end-3Q23: MYR5.8bn), with MYR4bn orders secured (vs our FY24 target of MYR4.5bn). The company has MYR10.6bn worth of active tenders comprising DC, warehousing and semiconductor facilities.

#### **Share Performance (%)**

• We make no changes to our earnings estimates as we deem results to be in line. This is premised on better progress in 4Q24 for its first package for the JHB1X0 DC job in Johor worth MYR1.7bn. The first package of JHB1X0 had a 36.5% completion rate as of end-3Q24, compared with progress of just 14.1-14.7% from end-4Q23 to end-2Q24 (Figure 2). Hence, our TP of MYR5.50 remains put - derived by pegging FY25F EPS to an unchanged target P/E of 27x to reflect the breadth of industrial jobs it has (especially DCs). Such jobs have shorter turnaround times and higher margins vs normal building and infrastructure contracts. Our TP also bakes in a 6% ESG premium as SCGB's ESG score is three notches above the country median.

12m YTD 1m 3m 6m 134.4 Absolute 128.4 7.5 36.3 (1.6)Relative 119.2 1.9 10.4 38.4 125.8 52-wk Price low/high (MYR) 1.81 - 5.09

The stock is trading at 23x FY25P/E, which is at a premium from Bursa Malaysia Construction Index's 10-year mean of 13x. We think this is justified - as SCGB's ROE is significantly higher than its peers', and it is set to benefit from catalysts such as securing semiconductor-related jobs (it has yet to clinch any) and infrastructure contract wins, eg the Penang International Airport expansion and Segment 2 of the Penang LRT Mutiara Line.



• In the longer run, SCGB is likely to benefit from the Johor-Singapore Special Economic Zone via Sunway City Iskandar Puteri. This is on top of parent company Sunway's hospital expansion plans across Penang, Kelantan and Iskandar Puteri, as well as its intention to build an education campus in Ipoh Source: Bloomberg

• Key downside risks: Project delays and a prolonged period of high material costs

Dec-22

# Overall ESG Score: 3.3 (out of 4)

### **E: EXCELLENT**

SCGB installed rooftop solar panels at its Sunway Precast Industries plant at Senai, Johor, to reduce carbon emissions at the site. With this, 98.6MWh of energy can be consumed via solar power generation at this plant, avoiding 57.7 tonnes of carbon emissions.

The group ensures the safety and health of all employees, and safety at public areas surrounding construction sites, via

various training and safety programmes. Apart from up-to-

standard health & safety policies, we see active community

Total turnover (MYRm)	2,155	2,671	2,920	3,935	5,066
Recurring net profit (MYRm)	144	170	162	248	314
Recurring net profit growth (%)	(0.3)	18.2	(4.8)	52.9	26.8
Recurring P/E (x)	39.67	33.56	35.27	23.07	18.19
P/B (x)	7.7	7.0	6.5	5.8	5.1
D/CE ()			10 / 5	4444	10 / 1

Dec-23

Dec-24F

#### engagement and efforts to uplift employee relations. G: EXCELLENT

R Re P/CF(x) na na 12.65 44 14 18 61 Dividend Yield (%) 1.2 1.4 1.7 2.6 3.3 EV/EBITDA (x) 26.06 21.03 23.44 16.26 13.60 19.0 30.0 Return on average equity (%) 18.8 18.6 26.5 38.6 net cash 26.9 Net debt to equity (%) 30.8

57% of its board members are independent, with full disclosure on director remuneration, including salaries and bonuses. The group has an in-house investor relations team. Accessibility to investor relations is excellent, and the team mostly helps to deal with investor queries.

Source: Company data, RHB

Forecasts and Valuation

Dec-25F

Dec-26F

# **Financial Exhibits**

Asia Malaysia Construction & Engineering Sunway Construction SCGB MK Buy

Valuation basis

FY25F P/E of 27x.

#### Key drivers

Sunway Construction's earnings are backed by:

- i. An outstanding order backlog of MYR6.3bn, of which >90% is from construction, which would keep the firm busy for the next three years;
- ii. Recurring orders from its parent company.

#### Key risks

- i. Project delays;
- ii. A prolonged period of high material costs.

## Company Profile

Sunway Construction is one of the largest construction companies in Malaysia. Apart from civil & infrastructure construction services, the company also provides the more specialised:

- i. Foundation & geotechnical engineering services;
- ii. Mechanical, electrical & plumbing (MEP) services.

In addition, it runs a highly profitable precast concrete product manufacturing operation in Malaysia and Singapore. Aside from fulfilling local requirements, it also largely supplies hose concrete products for Housing & Development Board (HDB) projects in the island republic.

Financial summary (MYR)	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Recurring EPS	0.11	0.13	0.13	0.19	0.24
DPS	0.05	0.06	0.08	0.12	0.15
BVPS	0.57	0.64	0.69	0.76	0.86
Return on average equity (%)	18.8	18.6	19.0	26.5	30.0

Valuation metrics	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Recurring P/E (x)	39.67	33.56	35.27	23.07	18.19
P/B (x)	7.7	7.0	6.5	5.8	5.1
FCF Yield (%)	(4.2)	(5.3)	6.9	1.3	4.4
Dividend Yield (%)	1.2	1.4	1.7	2.6	3.3
EV/EBITDA (x)	26.06	21.03	23.44	16.26	13.60
EV/EBIT (x)	29.38	26.20	28.19	18.63	15.36

Income statement (MYRm)	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Total turnover	2,155	2,671	2,920	3,935	5,066
Gross profit	366	198	457	853	1,046
EBITDA	210	279	247	360	441
Depreciation and amortisation	(24)	(55)	(42)	(46)	(50)
Operating profit	187	224	205	314	390
Net interest	(4)	(21)	(7)	(3)	(4)
Pre-tax profit	184	189	199	306	387
Taxation	(45)	(43)	(39)	(60)	(75)
Reported net profit	135	145	162	248	314
Recurring net profit	144	170	162	248	314

Cash flow (MYRm)	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Change in working capital	(382)	(498)	250	(163)	(55)
Cash flow from operations	(215)	(286)	451	129	307
Capex	(27)	(18)	(55)	(55)	(56)
Cash flow from investing activities	424	(88)	(54)	(53)	(256)
Dividends paid	(90)	(72)	(97)	(149)	(188)
Cash flow from financing activities	143	349	267	142	96
Cash at beginning of period	99	492	470	595	587
Net change in cash	351	(25)	664	219	147
Ending balance cash	446	467	1,135	815	735

Balance sheet (MYRm)	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Total cash and equivalents	576	582	707	699	627
Tangible fixed assets	108	99	183	191	196
Total investments	223	253	253	253	253
Total assets	2,236	3,083	2,959	3,421	4,064
Short-term debt	172	438	488	538	588
Total long-term debt	312	489	477	487	497
Total liabilities	1,415	2,191	2,000	2,362	2,877
Total equity	821	892	959	1,059	1,187
Total liabilities & equity	2,236	3,083	2,959	3,421	4,064

Key metrics	Dec-22	Dec-23	Dec-24F	Dec-25F	Dec-26F
Revenue growth (%)	24.6	23.9	9.3	34.8	28.7
Recurrent EPS growth (%)	(0.3)	18.2	(4.8)	52.9	26.8
Gross margin (%)	17.0	7.4	15.7	21.7	20.6
Operating EBITDA margin (%)	9.8	10.5	8.5	9.2	8.7
Net profit margin (%)	6.3	5.4	5.5	6.3	6.2
Dividend payout ratio (%)	52.5	53.3	60.0	60.0	60.0
Capex/sales (%)	1.3	0.7	1.9	1.4	1.1
Interest cover (x)	10.3	4.7	3.4	6.4	8.6

Source: Company data, RHB



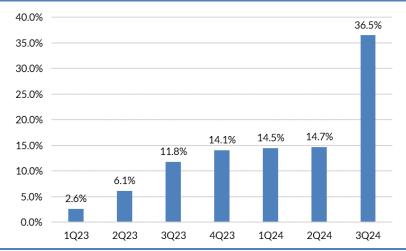
# **Results At a Glance**

Figure 1: SCGB's results review

FYE Dec (MYRm)	3Q23	2Q24	3Q24	QoQ (%)	YoY (%)	9M23	9M24	YoY (%)	Comments
Revenue	673.5	651.2	865.3	32.9	28.5	1,799.7	2,121.4	17.9	Better progress billings from DC jobs.
EBIT	54.1	52.7	64.8	23.1	19.7	142.5	170.6	19.7	
EBIT margin (%)	8.0	8.1	7.5			7.9	8.0		
Interest expense	(13.0)	(17.8)	(16.6)	(6.4)	27.7	(32.8)	(50.6)	54.5	
Interest income	7.0	15.3	22.4	45.9	>100	17.8	42.4	>100	
Pretax profit	48.1	50.2	70.5	40.5	46.6	127.9	162.4	27.0	
Pretax margin (%)	7.1	7.7	8.2			7.1	7.7		
Tax	(12.6)	(12.4)	(21.9)	75.9	73.7	(30.5)	(43.3)	42.0	
Effective tax rate (%)	(1.9)	(24.8)	(31.0)			(23.9)	(26.6)		
Minority interest	(0.5)	1.1	(2.2)	>-100	>-100	(1.6)	(1.4)	(12.5)	
Net profit	35.0	38.9	46.5	19.6	32.7	95.8	117.7	22.8	
Core profit	37.9	37.2	34.2	(8.1)	(9.8)	96.1	98.3	2.3	In line with expectations.
Core net margin (%)	5.6	5.7	3.9			5.3	4.6		

Source: Company data, RHB

Figure 2: Cumulative progress of the JHBX10 DC job (excluding the revised notice to proceed and tenant improvement works)



Source: Company data

# **Emissions And ESG**

**Sunway Construction** 

Trend	

While total emissions have been increasing, SCGB's Scope 1 emissions decreased to 7,440 tonnes in FY23. from 9,713 in FY20.

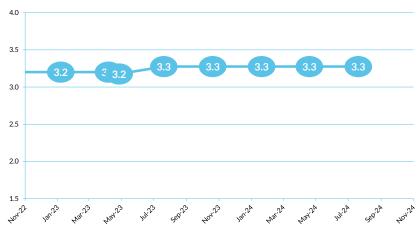
Emissions (tCO2e)	Dec-21	Dec-22	Dec-23
Scope 1	6,104	7,167	7,440
Scope 2	3,863	4,504	6,997
Scope 3	144,401	168,888	314,414
Total emissions	154,368	180,559	328,851

Source: Company data, RHB

# **Latest ESG-Related Developments**

- Through SCGB's Sustainable Energy Services division, the group continues to be at the forefront of ongoing efforts to enable the transition towards a greener economy.
- In FY22, the division completed 18 rooftop solar panels installation projects with a cumulative clean energy generating capacity of 17,866kWp.

# **ESG** Rating History



Source: RHB

# **Recommendation Chart**



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2024-08-26	Buy	5.50	4.14
2024-08-23	Buy	5.50	4.16
2024-07-19	Buy	6.29	5.02
2024-07-05	Buy	4.92	4.35
2024-07-01	Buy	4.32	3.90
2024-06-11	Buy	4.12	3.74
2024-06-10	Buy	3.81	3.31
2024-05-21	Buy	3.81	3.25
2024-03-21	Buy	3.34	2.73
2024-02-22	Buy	3.34	2.60
2024-02-21	Buy	3.34	2.61
2024-01-12	Buy	2.42	2.19
2023-11-22	Buy	2.22	1.89
2023-10-06	Buy	2.22	1.92
2023-09-07	Buy	2.22	1.88

Source: RHB, Bloomberg



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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

 Take Profit:
 Target price has been attained. Look to accumulate at lower levels

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 Share price may fall by more than 10% over the next 12 months

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-	-

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